

ROBESON COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$533,229,106	\$70,621,302	\$155,178,537	1.4235	\$759,028,945
LABOR INCOME	\$278,505,122	\$22,446,224	\$45,529,672	1.2441	\$346,481,018
EMPLOYMENT	8,099	1,068	1,627	1.3328	10,794
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$153,615,001
MEDICAID EXPENDITURES					\$301,049,853
NUMBER OF MEDICAID ELIGIBLE					45,988
FEDERAL TRANSFER PAYMENTS					\$1,041,936,000

- In 2008 it is estimated that Robeson County's health care industries produced over \$533 million in direct output revenue and contributed an additional \$225 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$759 million. The Output multiplier (1.4235) shows that for every \$1 in revenue produced by health care industries and additional \$0.42 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$278 million (direct) and contributed an additional \$68 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$346 million. The Labor Income multiplier (1.2441) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.24 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 8,099 (direct) and generated an additional 2,695 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 10,794. The Employment multiplier (1.3328) shows that for every 1 worker employed in the health care industry, an additional 0.33 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 44% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 44% it is estimated that the \$346 million paid to health care and support employees generated over \$153 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$153 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

ROBESON**2008**

Population	129,123
Area Sq. Miles	949
Persons per square mile	136
Number Employed	52,418
Unemployment Rate	8.2%
# of Industries	177
# of Households	45,625
Per Capita Income	\$23,371
Median Household Income	\$31,499
Total Personal Income	\$3,017,670,000
Gross County Retail Sales	\$1,337,907,000
Local Retail Sales Capture Ratio	44.34%
Federal Medical Transfer Payments	\$1,041,936,000
Number of Medicaid Eligibles	45,988
Medicaid Expenditures	\$301,049,853

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$25,657,894	\$3,203,773	\$6,355,640	1.3726	\$35,217,307	
Labor Income	\$11,774,808	\$890,658	\$1,879,401	1.2353	\$14,544,867	\$6,448,578
Employment	348	32	67	1.2836	447	
Home Health Care Services						
Output	\$101,200,296	\$10,303,202	\$30,589,004	1.4041	\$142,092,502	
Labor Income	\$53,908,256	\$3,460,748	\$8,700,577	1.2256	\$66,069,581	\$29,292,453
Employment	2,855	205	321	1.1841	3,381	
Physicians, Dentists, other Health Professionals						
Output	\$121,040,928	\$14,623,439	\$37,046,997	1.4269	\$172,711,364	
Labor Income	\$65,153,368	\$4,625,889	\$10,579,734	1.2334	\$80,358,991	\$35,627,771
Employment	1,156	211	389	1.5184	1,755	
Ambulatory and Outpatient Health Care Services						
Output	\$59,053,832	\$10,226,884	\$11,786,377	1.3728	\$81,067,093	
Labor Income	\$19,006,378	\$3,332,540	\$3,388,096	1.3536	\$25,727,014	\$11,406,268
Employment	681	162	124	1.4191	966	
Hospitals						
Output	\$163,089,136	\$25,176,885	\$46,530,798	1.4397	\$234,796,820	
Labor Income	\$85,165,512	\$8,045,671	\$14,091,145	1.2599	\$107,302,328	\$47,573,305
Employment	1,367	360	488	1.6204	2,215	
Nursing and Residential Care Facilities						
Output	\$63,187,020	\$7,087,119	\$22,869,720	1.4741	\$93,143,860	
Labor Income	\$43,496,800	\$2,090,717	\$6,890,720	1.2065	\$52,478,237	\$23,266,626
Employment	1,692	99	240	1.2002	2,030	
TOTAL						
Output	\$533,229,106	\$70,621,302	\$155,178,537	1.4235	\$759,028,945	
Labor Income	\$278,505,122	\$22,446,224	\$45,529,672	1.2441	\$346,481,018	\$153,615,001
Employment	8,099	1,068	1,627	1.3328	10,794	